The Do's and Don'ts for Social Media Influencers

FTC RECOMMENDATIONS

PRACTICES TO AVOID



Clearly **DISCLOSE**when you have a
financial or family
relationship with a
brand



DON'T ASSUME followers know about

followers know about all your brand relationships



Ensure your sponsorship disclosure is HARD TO MISS



Don't assume disclosures **BUILT INTO** social media platforms are sufficient



Treat sponsored tags, including tags in pictures, LIKE ANY OTHER endorsement



Don't use AMBIGUOUS
DISCLOSURES like
"Thanks," #collab,
#sp, #spon,
or #ambassador



On image-only
platforms like Snapchat,
SUPERIMPOSE
DISCLOSURES over the
images



Don't rely on disclosures that people will see only if they CLICK "MORE"

Source: Federal Trade Commission